A MESSAGE FROM EXECUTIVE DIRECTOR CAROLYN BIONDI

As I round the bend of my eighth year as Executive Director, I am increasingly aware that Arm In Arm is more than an agency. It is a community movement to come to the aid of our neighbors when they need us. Congregations, schools, small businesses, corporations, civic organizations, philanthropic foundations and government all join together to serve some 5,000 families in our community every year, to help keep food on the table, a roof overhead and to support a path to greater stability. And with this report, we provide a glimpse into the broad and deep impact that together with you, we are making for our neighbors in need every day. This year’s report offers a look at our last 18 months of service, as we changed our fiscal year from a December end to June end during this period. Among other community partners, we highlight Yes We CAN!, an all-volunteer group who has partnered with Arm In Arm for the past ten years. Read on to know what 25 elephants and our partnership have in common! At Arm In Arm we know that it takes our whole community to ensure that everyone thrives, and that we all benefit when everyone is thriving. Thank you for your partnership toward making this vision a reality.

A Day in the Life at Arm In Arm

Highlights from January 2017 - June 2018

<table>
<thead>
<tr>
<th>January 2017</th>
<th>February 2017</th>
<th>March 2017</th>
</tr>
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<tbody>
<tr>
<td>• 19 households receive rent assistance</td>
<td>• 13th annual Valentines for Food Drive results in more than 6,000 lbs. of food for our pantries</td>
<td>• Vision screening offered to clients in the pantry</td>
</tr>
<tr>
<td>• Vanguard and Starbucks volunteer groups work in the pantry</td>
<td>• 48 Hudson Street Food Pantry Grand Opening</td>
<td>• Busara group from Princeton Univ. conducts surveys in the East Hanover St. pantry</td>
</tr>
</tbody>
</table>
Our trainees gain valuable experience in customer service, inventory, and food handling while at the same time contributing to the welcoming atmosphere our clients appreciate. They’re often guided by volunteers from area businesses and partner agencies, who offer workshops in such areas as financial literacy and credit counseling. Many improve their computer literacy with online learning platforms—and job application skills—and complete online certificate courses in safe food handling and retail/customer service.

Some participants also take advantage of our License to Succeed program, which provides administrative assistance and partial aid to pay fines and reinstatement fees, and to establish manageable payment plans. As the only non-profit organization in Mercer County that provides license restoration assistance, we continually see that, with driver’s licenses restored and fines and fees resolved, job prospects increase.

Nothing speaks louder to the positive impact of our Workforce Development program than our own staff. Four former trainees are now valued members of the Arm In Arm current team of 17. Their passion, dedication, and embrace of our culture of caring and hospitality inspires and energizes us all.
Yes We CAN! Food Drives

Since 2008, Arm In Arm has benefitted from the vital support of Yes We CAN! Food Drives, a volunteer organization dedicated to alleviating hunger in Mercer County. Our friends and partners at Yes We CAN! contribute mightily to our Hunger Prevention program by collecting food at local grocery stores and farmers’ markets, and donating that food to fill the shelves and refrigerators of Arm In Arm food pantries.

Shoppers at McCaffrey’s in Princeton, Pennington Quality Market, and ShopRite in Hamilton are asked to donate by friendly Yes We CAN! volunteers, as are visitors at the West Windsor and Princeton farmers’ markets who are encouraged to donate fresh fruit and produce as they shop.

When Arm In Arm arrives to collect the donations, everything is loaded into our van and delivered to our food pantries in Trenton or Princeton. In this fiscal year alone, from January 2017 through June 2018, Yes We CAN! collected and donated 24,513 pounds of produce, cans, and boxes, which go directly to food insecure neighbors who turn to us to help them feed their families, more than 4,000 of whom visit Arm In Arm food pantries every year.

Kim Kyte, the Yes We CAN! volunteer who coordinates with the West Windsor Farmers’ Market, says, “These relationships speak to the commitment that the farmers and customers have to help people who need food. These special relationships speak of empathy, kindness, generosity and awareness.”

Our history with Yes We CAN! demonstrates the value of community partnerships. Since its founding they have supported the Arm In Arm Hunger Prevention program with an astonishing 148 tons of food. Volunteer Fran Engler sums it up beautifully when she says, “Picture 25 elephants at 12,000 pounds apiece...that’s the amount we have collected at food markets and farmers’ markets from generous customers and merchants.”
Service Snapshot
Jan. 1, 2017 to Jun. 30, 2018

4,912
33,025
3,233
504,242
825

number of households served in pantries
visits across all three pantries
home food deliveries made
pounds of food provided
pounds of produce harvested in Hanover Garden

376
226
142
5
38

back rent assistance
utility assistance
help with security deposits
mortgage assistance
ongoing housing stability services

66
21
79

individuals served
employed
clients served in License to Succeed

Where Our Support Comes From

Total Support from Jan. 1, 2017 to Jun. 30, 2018
$3,059,668

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Congregations</td>
<td>4%</td>
</tr>
<tr>
<td>Government Grants</td>
<td>24%</td>
</tr>
<tr>
<td>Individuals</td>
<td>15%</td>
</tr>
<tr>
<td>Foundations/Corporations</td>
<td>29%</td>
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<tr>
<td>In-Kind Donations</td>
<td>21%</td>
</tr>
<tr>
<td>Special Events</td>
<td>4%</td>
</tr>
<tr>
<td>Investments</td>
<td>3%</td>
</tr>
</tbody>
</table>

In 2018, we received our 7th consecutive four-star rating from Charity Navigator for financial accountability and transparency. This is achieved by only 4% of the nonprofits evaluated by Charity Navigator.

Arm In Arm is a 501 (c) 3 charitable organization serving all who are in need regardless of age, race, gender, religious status, sexual identity, ethnicity, or national origin.

<table>
<thead>
<tr>
<th>October 2017</th>
<th>November 2017</th>
<th>December 2017</th>
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<tbody>
<tr>
<td>▪ 2,132 households visit our pantries or receive Home Food Delivery</td>
<td>▪ Trinity Church’s annual Turkey Trot raises $15,500 for Arm in Arm</td>
<td>▪ GuideStar Gold Seal of Transparency awarded to Arm In Arm</td>
</tr>
<tr>
<td>▪ Yes We CAN! collects more than 2,250 pounds of food for our pantries</td>
<td>▪ Fall Benefit – People, Poverty, and the Power to Overcome</td>
<td>▪ EMPath staff training</td>
</tr>
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</table>
GIFTS OF HOPE support the mission of Arm In Arm

REMEMBERED
Richard Albert
Prof. & Mrs. David Billington
Sue & Bob Biondi
Doris Chorney
Don Dickason
Ruth Dutweiler
Dorothy Flynn
George Fox
Diana Hearne
Nancy Heffner
Ann McGoldrick
Margaret Migliore
Royal Parker
George Razook
Norman Reitman
Jane Schade
Bill Sword
Datlaf Weseloh

HONOURED
Chris Achen
Jim Amick
Ildiko Antal
Cecilia Avila
Joseph Bachelder III
Nathan Besler
Mark & Linda Billhymer
Carolyn Biondi
BJ Booth
Robert Bratman
Bredan’s birthday
Hansen Chiang
Judy Cobb
Bill Creager
Lee & Melissa Davis
Marie Devlaminck
Helen Duncan
Carol Fagundus
Betsy & Ben Ferrer
Midge Fleming
Rabbi Bob Freedman
Bill Hamill
Mary E. Hardesty
Robert & Cynthia Hendrickson
Betsy Hoover
Nate Howard
Curtis Johnson
Keating Johnson
Molly, Will & Ben Johnson
Lanny Jones

John Kelsey
Pam & John Kelsey
Benjamin & David Lefkovits
Peter Loupos
Lynn & John
Kristen Margeson
Carol McCollough
Leah McDonald
Elena Mira
Nassau Presbyterian Church staff
Royal Parker
Passover Seder
Karen & Gary Patteson
Jamie Phares
Dorothy Plohn
Barbara & Harry Purnell
Nancy G. Richardson
George Rieger
Sarita Rosenstock
Alex, Amy, Liam & Graham Saville
Carlton Savoy
Sandy Schreiber
Louise Senior
Chuck, Carrie and Will Shaw
Suzy Spira
Ross Sturm
Patricia A. Taylor
Gordon & Deborah Thomas
Unger Family
Ravirajsinh Vaghela
Nick Valvanis
Marilyn Wilson

STAFF
Carolyn Biondi, Executive Director
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Lisa Beamer
Margaret Cowell
Andre Gause
Suzanne Gomez
Mel Hopps
Keating Johnson
Sun Hae Kim
Randall Kirkpatrick
Vanessa Lagares
Michelle McNair
Cynthia Mendez
Luis Rivera
Angie Vargas

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The Rev. Paul Jeannes
Daphne Jones
John Kelsey
Pam Kelsey
Thalia Mingo
Gary Patteson
Dave Pettit
Louise Senior
Martha Sword

January 2018
- Presbyterian Church of Lawrenceville hosts service day for Arm In Arm
- 1892 receive direct aid for food, housing, and license restoration

February 2018
- 28 schools, congregations, organizations, and businesses participate in the 14th annual Valentine’s for Food Drive
- 10 households receive security deposit assistance

March 2018
- Community Services Program Coordinator for Princeton joins the Arm In Arm team
- 225 households receive Home Food Delivery in Trenton and Princeton
We thank the following institutions for their support

Accenture
Ajax Management
Amazon Smile
American Legion Princeton Post 76
Aqueren LLC
Arthur A. Cirkus Foundation
Bank of Princeton
Barbara and Gerald Essig Charitable Fund
Battle Against Hunger
Berk County District Court
Berkshire Bank Foundation, Inc.
BlackRock
Bristol-Myers Squibb Company
Bristol-Myers Squibb Employee Giving Program
Bunbury Company
Charitable Flex Fund
Church & Dwight Company, Inc.
City of Trenton
Cogentrix
College of New Jersey
Corella and Bertram F. Bonner Foundation
County of Mercer/NJ State Treasury
Cub Scout Pack 48 West Windsor
Curtis McGraw Foundation
David Mathey Foundation
Delectabell Management Inc
Dorothy Van Dyke McLane Association
Federal Emergency Management Assoc. (FEMA)
Fidelity Charitable
Fred C. Rummel Foundation
Gutterman!
Hartford
Highland-Mills Foundation
Honey Perkins Family Foundation, Inc.
Howard Azer & Associates P.A.
Hun School of Princeton
Inter-Networx, LLC
Investors Foundation, Inc.
J. P. Morgan Chase Foundation
Janssen Pharmaceuticals, Inc.
Johnson & Johnson
Johnson for Governor, Inc.
Karma Foundation
Klatzkin & Company LLP CPA’S
Lawson Valentine Foundation
Marion Prochazka Charitable Remainder Trust
Mary Owen Borden Memorial Foundation
Mr. James McCaffrey/McCaffrey’s Market
McMaster-Carr Supply Company
Merancas Foundation, Inc.
Meta A. & William S. Griffith Foundation
MIDJersey Center For Economic Development
Mims Mechanical Contractors, Inc.
Munich Reinsurance America
Navigant Consulting
New Jersey Department of Transportation
New York Life Insurance
NJM Group
Northfield Bank Foundation
Novartis Corporation
Novo Nordisk Inc.
NRG Energy, Inc.
Pennington School
Pennrose LLC
PNC Fund for Charitable Giving
Princeton Area Community Foundation
Princeton University Tiger Trot
Robert Wood Johnson Foundation
Roma Bank Community Foundation Inc.
Rotary Club of Montgomery/Rocky Hill
Rotary Club of Princeton
RSW Foundation
Sanofi-Aventis U.S. Charitable Trust
Schwab Charitable Fund
Starbucks Foundation
Surrey Capital Partners
Tenacre
Township of Ewing
Township of Hamilton Community Development
True Geist LLC
United Way of Central Jersey
United Way of Greater Mercer County
Vanguard Charitable
Wal-Mart Foundation
Wawa Foundation
Wegmans Princeton
West Windsor Lions Club
Your Part-Time Controller, LLC

These companies generously matched employees’ gifts to Arm In Arm

Bank of America Foundation
BlackRock Matching Gift Program
Boeing Company Gift Matching Program
Bristol-Myers Squibb
Chubb & Son
GE Foundation
Grace Initiative Foundation Tree

James Kerney Foundation
Johnson & Johnson Matching Gifts Program
Merck Employee Giving Campaign
Microsoft Matching Gift Program
Munich Reinsurance
News Corp Giving
NJM Insurance Group
NRG Energy
PNC Foundation Matching Gift Program
Progressive Insurance Foundation
Prudential Foundation Matching Gifts
Robert Wood Johnson Foundation
S&P Global Foundation
State Street Foundation Inc.
TIAA Charitable
Vanguard Matching Gift Program

Congregations that supported our mission

Abiding Presence Lutheran Church
All Saints’ Church
Christ Congregation Church
Church of St. David the King
Diocese of New Jersey
First Baptist Church of Princeton
First Baptist Church of Trenton
First Presbyterian Church of Dutch Neck
First Presbyterian Church of Ewing
First Presbyterian Church of Hamilton Sq
First Presbyterian Church of Plainsboro
Friendship Baptist Church
Har Sinai Temple
Hopewell Presbyterian Church
Lutheran Church of the Messiah
Nassau Christian Center
Nassau Presbyterian Church
Pennington Presbyterian Church
Presbyterian Church of Lawrenceville
Princeton Monthly Meeting of the Religious Society
Princeton United Methodist Church
St. Matthew’s Episcopal Church
St. Paul’s Catholic Church
Trenton Meeting of Friends
Trinity Church*
Trinity Episcopal Church of Rocky Hill
Unitarian Universalist Cong of Princeton
United Methodist Women of Princeton
Windsor Hightstown Area Ministerium

*Founding Congregations

Contact Us:
Phone: 609-396-9355
Fax: 609-482-4444
info@arminarm.org

April 2018

- Arm In Arm welcomes neighbors at the annual Communiversity in Princeton
- Starbucks volunteers spend the day in the pantry

May 2018

- Spring Benefit at Artworks in Trenton
- Health screenings offered in pantry

June 2018

- 6th growing season in Hanover Garden
- 50 Family Challenge launched