

Arm hArm better together 2

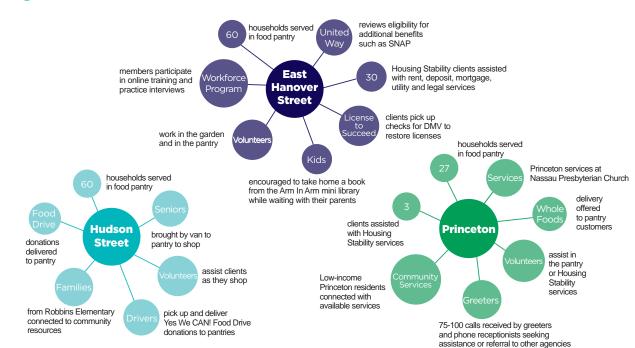




A MESSAGE FROM EXECUTIVE DIRECTOR CAROLYN BIONDI

As I round the bend of my eighth year as Executive Director, I am increasingly aware that Arm In Arm is more than an agency. It is a community movement to come to the aid of our neighbors when they need us. Congregations, schools, small businesses, corporations, civic organizations, philanthropic foundations and government all join together to serve some 5,000 families in our community every year, to help keep food on the table, a roof overhead and to support a path to greater stability. And with this report, we provide a glimpse into the broad and deep impact

that together with you, we are making for our neighbors in need every day. This year's report offers a look at our last 18 months of service, as we changed our fiscal year from a December end to June end during this period. Among other community partners, we highlight Yes We CAN!, an all-volunteer group who has partnered with Arm In Arm for the past ten years. Read on to know what 25 elephants and our partnership have in common! At Arm In Arm we know that it takes our whole community to ensure that everyone thrives, and that we all benefit when everyone is thriving. Thank you for your partnership toward making this vision a reality.



A Day in the Life at Arm In Arm

Highlights from January 2017 - June 2018

January 2017

- 19 households receive rent assistance
- Vanguard and Starbucks volunteer groups work in the pantry

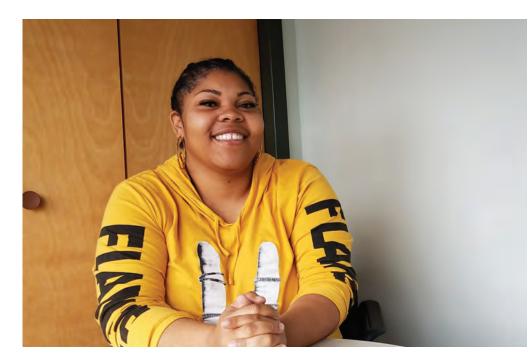
February 2017

- 13th annual Valentines for Food Drive results in more than 6,000 lbs. of food for our pantries
- 48 Hudson Street Food Pantry Grand Opening

March 2017

- Vision screening offered to clients in the pantry
- Busara group from Princeton Univ. conducts surveys in the East Hanover St. pantry

Workforce Development



For job trainees in our Workforce Development program, the ultimate goal is to see them find stable employment or placement in careeradvancing education. With hands-on experience, mentoring, and job-search support, our program members build stronger resumes and become more prepared to enter the job market.

Our trainees gain valuable experience in customer service, inventory, and food handling while at the same time contributing to the welcoming atmosphere our clients appreciate. They're often guided by volunteers from area businesses and partner agencies, who offer workshops in such areas as financial literacy and credit counseling. Many improve their computer literacy with online learning platforms—and job application skills—and complete online certificate courses in safe food handling and retail/customer service.

Some participants also take advantage of our License to Succeed program, which provides administrative assistance and partial aid to pay fines and reinstatement fees, and to establish manageable payment plans. As the only non-profit organization in Mercer County that provides license restoration assistance, we continually see that, with driver's licenses restored and fines and fees resolved, job prospects increase.

Nothing speaks louder to the positive impact of our Workforce Development program than our own staff. Four former trainees are now valued members of the Arm In Arm current team of 17. Their passion, dedication, and embrace of our culture of caring and hospitality inspires and energizes us all.

April 2017	May 2017	June 2017
 Volunteer groups from Johnson &	 12 clients are served through	 Free Summer Lunch Program
Johnson and Rotary Club work in	License to Succeed	launched
 the pantry Charity Navigator rating	 Volunteer groups from Tenacre,	 11 households receive Housing
announced - 4 stars for 7	Princeton Friends School, and	Stability Case Management
consecutive years	Dartmouth work in pantries	services

Yes We CAN! Food Drives

Since 2008. Arm In Arm has benefitted from the vital support of Yes We CAN! Food Drives, a volunteer organization dedicated to alleviating hunger in Mercer County. Our friends and partners at Yes We CAN! contribute mightily to our Hunger Prevention program by collecting food at local grocery stores and farmers' markets, and donating that food to fill the shelves and refrigerators of Arm In Arm food pantries.



Shoppers at McCaffrey's in Princeton, Pennington Quality Market, and ShopRite in Hamilton are asked to donate by friendly Yes We CAN! volunteers, as are visitors at the West Windsor and Princeton farmers' markets who are encouraged to donate fresh fruit and produce as they shop.

When Arm In Arm arrives to collect the donations, everything is loaded into our van and delivered to our food pantries in Trenton or Princeton. In this fiscal year alone, from January 2017 through June 2018, Yes We CAN! collected and donated 24,513 pounds of produce, cans, and boxes, which go directly to food insecure neighbors who turn to us to help them feed their families, more than 4,000 of whom visit Arm In Arm food pantries every year.

Kim Kyte, the Yes We CAN! volunteer who coordinates with the West Windsor Farmers' Market, says, "These relationships speak to the commitment that the farmers and customers have to help people who need food. These special relationships speak of empathy, kindness, generosity and awareness."

Our history with Yes We CAN! demonstrates the value of community partnerships. Since its founding they have supported the Arm In Arm Hunger Prevention program with an astonishing 148 tons of food. Volunteer Fran Engler sums it up beautifully when she says, "Picture 25 elephants at 12,000 pounds apiece...that's the amount we have collected at food markets and farmers' markets from generous customers and merchants."

July 2017

- NRG interns volunteer in Hanover Garden
- 22 households receive utilities assistance

August 2017

- Accenture and BlackRock volunteer groups help in pantry
- 570 children are served through Hunger Prevention program at East Hanover Street location

September 2017

- 50 Family Challenge Garden Party
- Homeless Outreach workers connect with 108 homeless individuals since starting the outreach program

Service Snapshot

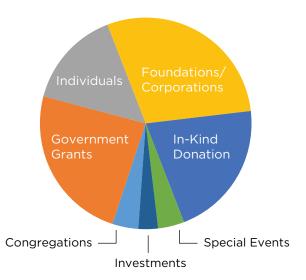
Jan. 1, 2017 to Jun. 30, 2018

W	4,912 33,025 3,233 504,242 825	number of households served in pantries visits across all three pantries home food deliveries made pounds of food provided pounds of produce harvested in Hanover Garden
	376 226 142 5 38	back rent assistance utility assistance help with security deposits mortgage assistance ongoing housing stability services
	66 21 79	individuals served employed clients served in License to Succeed

Where Our Support Comes From

Total Support from Jan. 1, 2017 to Jun. 30, 2018 \$3,059,668

Congregations	4%
Government Grants	24%
Individuals	15%
Foundations/Corporations	29%
In-Kind Donations	21%
Special Events	4%
Investments	3%





In 2018, we received our 7th consecutive four-star rating from Charity Navigator for financial accountability and transparency. This is achieved by only 4% of the nonprofits evaluated by Charity Navigator.

Arm In Arm is a 501 (c) 3 charitable organization serving all who are in need regardless of age, race, gender, religious status, sexual identity, ethnicity, or national origin.

October 2017

- 2,132 households visit our pantries or receive Home Food Delivery
- Yes We CAN! collects more than 2,250 pounds of food for our pantries

November 2017

- Trinity Church's annual Turkey Trot raises \$15,500 for Arm In Arm
- Fall Benefit People, Poverty, and the Power to Overcome

December 2017

- GuideStar Gold Seal of Transparency awarded to Arm In Arm
- EMPath staff training

GIFTS OF HOPE support the mission of Arm In Arm

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January 2018

- Presbyterian Church of Lawrenceville hosts service day for Arm In Arm
- 1892 receive direct aid for food, housing, and license restoration

February 2018

- 28 schools, congregations, organizations, and businesses participate in the 14th annual Valentines for Food Drive
- 10 households receive security deposit assistance

March 2018

- Community Services Program Coordinator for Princeton joins the Arm In Arm team
- 225 households receive Home Food Delivery in Trenton and Princeton

We thank the following institutions for their support

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Congregations that supported our mission

Abiding Presence Lutheran Church All Saints' Church Christ Congregation Church Church of St. David the King Diocese of New Jersey First Baptist Church of Princeton First Baptist Church of Trenton First Presbyterian Church of Dutch Neck First Presbyterian Church of Ewing First Presbyterian Church of Hamilton Sq First Presbyterian Church of Plainsboro Friendship Baptist Church Har Sinai Temple Hopewell Presbyterian Church Lutheran Church of the Messiah Nassau Christian Center Nassau Presbyterian Church* Pennington Presbyterian Church Presbyterian Church of Lawrenceville Princeton Monthly Meeting of the Religious Society Princeton United Methodist Church St. Matthew's Episcopal Church St. Paul's Catholic Church Trenton Meeting of Friends Trinity Church* Trinity Episcopal Church of Rocky Hill Unitarian Universalist Cong of Princeton United Methodist Women of Princeton Windsor Hightstown Area Ministerium

*Founding Congregations

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April 2018

- Arm In Arm welcomes neighbors at the annual Communiversity in Princeton
- Starbucks volunteers spend the day in the pantry

May 2018

- Spring Benefit at Artworks in Trenton
- Health screenings offered in pantry

June 2018

- 6th growing season in Hanover Garden
- 50 Family Challenge launched

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Annual Report 2017 - 2018



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